



Budget *Development* Update 2020-2021

Board Meeting

February 25, 2020



Budget *Components* – 2020-2021



• Expenditures

- Salaries
- Benefits
- Debt Service
- BOCES Services
- Contractual & Supplies

• Revenue

- State Aid
- Real Property Tax
- Other (PILOT, Medicaid, Interest)
- Reserves
- Appropriated Fund Balance





Expenditures 2020-2021





Proposed Changes 2020-2021

- Added Teacher in Kindergarten
- 2 Teacher Assistants Added to Kindergarten
- 1 Additional Teacher Aide
- Single Point of Entry (SPE) Attendant (10-month position)
- School Aide – Added Hours to Assist with SPE
- Increase in Substitute Rate



Salaries 2020-2021 *Tentative*



SALARIES	2020-2021	2019-2020	Dollar Change	% Change
Instructional	\$ 9,000,826	\$ 8,670,394	\$330,432	3.81%
Non-Instructional	\$ 2,066,547	\$ 1,937,443	\$129,104	6.66%
TOTAL	\$11,067,373	\$10,607,837	\$459,336	4.33%



Employee Benefits 2020-2021 *Tentative*

Employee Benefits	2020-2021	2019-2020	\$ Change	% Change
Health/Dental Insurance	\$4,942,599	\$4,750,000	\$192,599	4.05%
Retirement Contributions (ERS/TRS)	\$1,198,315	\$1,098,000	\$100,315	9.14%
Payroll Taxes	\$873,429	\$852,000	\$21,429	2.52%
Workers Compensation	\$130,000	\$130,000	\$0.00	0.00%
Life/Disability Insurance	\$18,000	\$18,000	\$0.00	0.00%
Unemployment Insurance	\$15,000	\$15,000	\$0.00	0.00%
Terminal Leave	\$20,000	\$20,000	\$0.00	0.00%
Total Benefits:	\$7,197,343	\$6,883,000	\$314,343	4.57%

BOCES Services 2020-2021 *Tentative*

BOCES Services	2020-2021	2019-2020	\$ Change	% Change
Central Administration (BOE)	\$14,950	\$14,800	\$150	1.01%
Finance	\$385,137	\$367,000	\$18,137	4.94%
Personnel/Staff/Legal	\$85,586	\$81,500	\$4,086	5.01%
Central Services (O&M, Administrative Tech Support)	\$83,500	\$72,500	\$11,000	15.17%
Transportation	\$97,121	\$92,900	\$4,221	4.54%
Instructional Technology	\$280,241	\$441,300	(\$161,059)	(36.5%)
Curriculum & Staff Development	\$71,628	\$67,400	\$4,228	6.27%
Regular Instruction (Pupil Services, EMCC, Athletics)	\$1,029,932	\$1,033,111	(\$3,179)	(0.31%)
Special Education	\$3,060,427	\$2,838,376	\$222,051	7.82%
Special Items (BOCES Admin Support & Capital)	\$170,549	\$175,000	(\$4,451)	(2.54%)
Benefits Consortium Administration	\$20,500	\$11,800	\$8,700	73.73%
Total BOCES Services:	\$5,299,571	\$5,195,687	\$103,884	2.00%

Technology Reserve Itemized List – 2020-2021

Technology – IT Initiative/SSBA	Amount
Core Switch	\$14,000
Security Cameras (25)	\$15,000
Chromebooks (300)	\$97,500
Earthwalk Charging Station (4)	\$12,000
Phones (6)	\$3,600
Digital Displays (5)	\$3,000
Keyboards (26)	\$18,000
Total Technology Reserve Items	\$163,100

Debt Service 2020-2021

Debt Service	2020-2021	2019-2020	\$ Change	% Change
Principal/Interest Payments on Capital Projects	\$2,099,897	\$2,062,909	\$36,988	1.79%

Contractual Services & Supplies 2020-2021

- Utilities
- Transportation
- Insurance
- Private Placement Tuitions
- Equipment
- All Other



Utilities 2020-2021

Utilities	2020-2021	2019-2020	\$ Change	% Change
Natural Gas	\$114,000	\$114,000	\$0.00	0.00%
Electricity	\$320,000	\$320,000	\$0.00	0.00%
Water & Sewer	\$20,000	\$20,000	\$0.00	0.00%
Telephone	\$10,000	\$10,000	\$0.00	0.00%
Total Utilities:	\$464,000	\$464,000	\$0.00	0.00%

Transportation 2020-2021 *Tentative*

Contract Transportation	2020-2021	2019-2020	\$ Change	% Change
Special Needs Transportation	\$405,000	\$395,000	\$15,800	2.53%
Private & Parochial Transportation	\$325,000	\$320,000	\$5,000	1.56%
Special Route & Vocational Transportation	\$35,000	\$35,000	\$0.00	0.00%
Athletic Transportation	\$37,000	\$37,000	\$0.00	0.00%
Field Trips	\$20,793	\$20,793	\$0.00	0.00%
Total Contract Transportation	\$822,793	\$807,793	\$15,000	1.86%
District-Operated Transportation				
Lease of Bus	\$23,000	\$23,000	\$0.00	0.00%
Insurance	\$18,000	\$18,000	\$0.00	0.00%
Fuel	\$6,500	\$6,500	\$0.00	0.00%
Other	\$2,500	\$2,500	\$0.00	0.00%
Total District-Owned Transportation	\$50,000	\$50,000	\$0.00	0.00%
Total Transportation:	\$872,793	\$857,793	\$15,000	1.75%

EAST ROCHESTER UNION FREE SCHOOL DISTRICT

Contractual Services & Supplies 2020-2021

Contractual Services & Supplies	2020-2021	2019-2020	\$ Change	% Change
Utilities	\$464,000	\$464,000	\$0.00	0.00%
Transportation (Contract & District-Operated)	\$872,793	\$857,793	\$15,000	1.75%
Liability Insurance	\$152,000	\$152,000	\$0.00	0.00%
Private Placement Tuitions	\$680,882	\$593,400	\$87,482	14.74%
All Other – <i>Tentative</i>	\$1,553,939	\$1,544,068	\$9,871	0.64%
Total	\$3,723,614	\$3,611,261	\$112,353	3.11%
Equipment	\$193,909	\$132,962	\$60,947	45.84%

Equipment Reserve Itemized List – 2020-2021

Operations & Maintenance	Amount
Jacobsen Mower Replacement	\$70,643
Campus Exterior Pole Lighting/Outdoor Pool Lighting	\$25,310
Faucet Replacement (20)	\$5,000
Gym Floor Refinishing/Painting	\$14,000
Crimping Tool/Vacuums/Cleaning Equipment	\$7,600
Total O&M	\$122,553

Instructional Technology & Computer Hardware	Amount
Audio-Visual (Multi-Purpose Room & Auditorium)	
Rack/Microphones for Multi-purpose Room	\$2,700
Microphones for Auditorium	\$9,300
Computer Hardware	
Networking/Computer Equipment	\$5,700
Phones/Adj Desks/Document Cameras	\$4,500
Classroom Displays/Laptops/Chromebooks, Ipads	\$9,800
Total Instructional Technology	\$32,000

PK – 12 Instructional Program - <i>Tentative</i>	Amount
PK-5 Elementary	
Classroom Furniture/Miscellaneous	\$6,000
Musical Instruments	\$4,000
Gr 6-12 Jr/Sr High School	
Classroom Furniture	\$5,000
Musical Instruments	\$9,266
Science Equipment/Culinary Equipment	\$1,190
Total Instructional Program	\$25,456

Interscholastic Athletics	Amount
Scoreboard for the High School Gym	\$5,400
Scorer's Table	\$4,600
Team Chairs	\$3,900
Total Interscholastic Athletics	\$13,900

Grand Total = \$193,909

EAST ROCHESTER UNION FREE SCHOOL DISTRICT

Operations & Maintenance

Equipment Reserve Requests



- Replacement Cost = \$70,643
 - Jacobsen **Mower Replacement**
 - 22 years old
 - 13,000 hours
 - Many parts out of production
 - Engine knock – unknown implications
 - Reconditioning – starts at \$20,138
- Gang Mower is 84% more efficient in labor costs vs. zero-turn mowers doing same work
- ROI approximately 2-3 years vs. alternative



Operations & Maintenance

Equipment Reserve Requests



- Replacement Cost = \$2,900
 - Upgrade **Outdoor Pool** Pole Lights to LED
 - Saves 328 watts per fixture
 - Anticipated Reimbursement \$1,180
- Replacement Cost = \$22,410
 - Upgrade **Campus Street Lighting** to LED
 - Saves 295 watts per fixture
 - Anticipated reimbursement = \$5,166
- LED lighting lasts much longer and consumes less electricity
- Significantly more efficient and less costly to operate



Expenses 2020-2021



Expenses	<i>Tentative Amount</i>	<i>Tentative Detail</i>
Salaries	\$11,067,373	+4.33%; \$459,336 Increase from 19-20
Employee Benefits	\$ 7,197,343	+4.57%; \$314,343 Increase from 19-20
BOCES Services	\$ 5,299,571	+2.00%; \$103,884 Increase from 19-20
Debt Service	\$ 2,099,897	+1.79%; \$36,988 Increase from 19-20
Equipment	\$ 193,909	+45.84% \$60,947 Increase from 19-20
Contractual & Supplies	\$ 3,723,614	+3.11% 112,353 Increase from 19-20
Total Expenditures	\$29,581,707	+3.89% Overall Increase; \$1.1 million





Revenue 2020-2021



20-21 Executive Budget – *Summary*

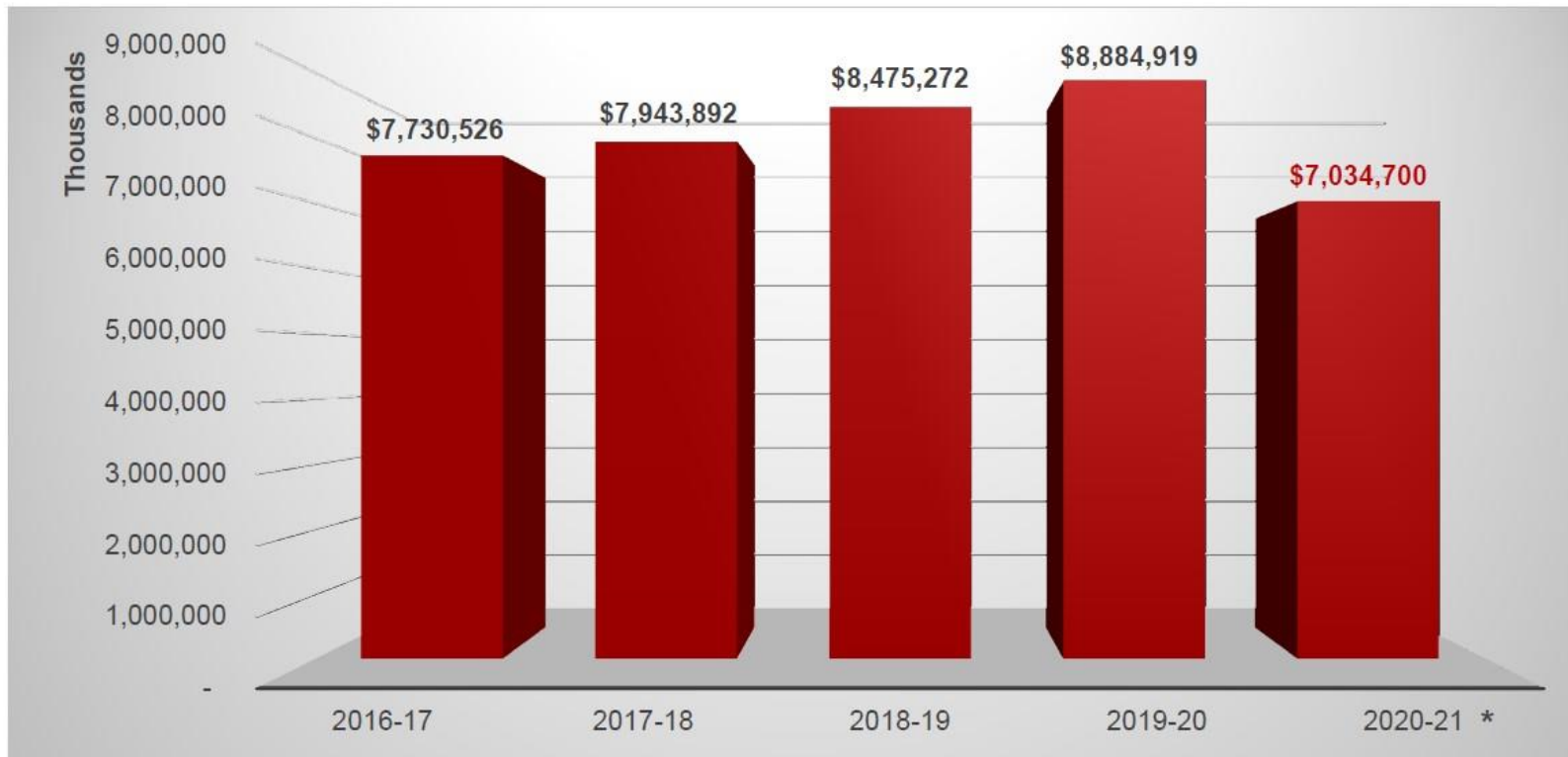


- \$704 million increase in Foundation Aid...BUT....
 - \$200 million – High-Need Schools
 - \$ 50 million – Community School Set-Aside
 - *“Throw out Formula”* to Drive Aid to High-Need Schools
 - Consolidation of 10-Expense Driven Aids into Foundation Aid
 - Building Aid – New Tier for Projects Approved During 20-21 Year
 - STAR Program – Reduce STAR Exemption to \$200,000 Income Limit



Expense Driven Aid Increases

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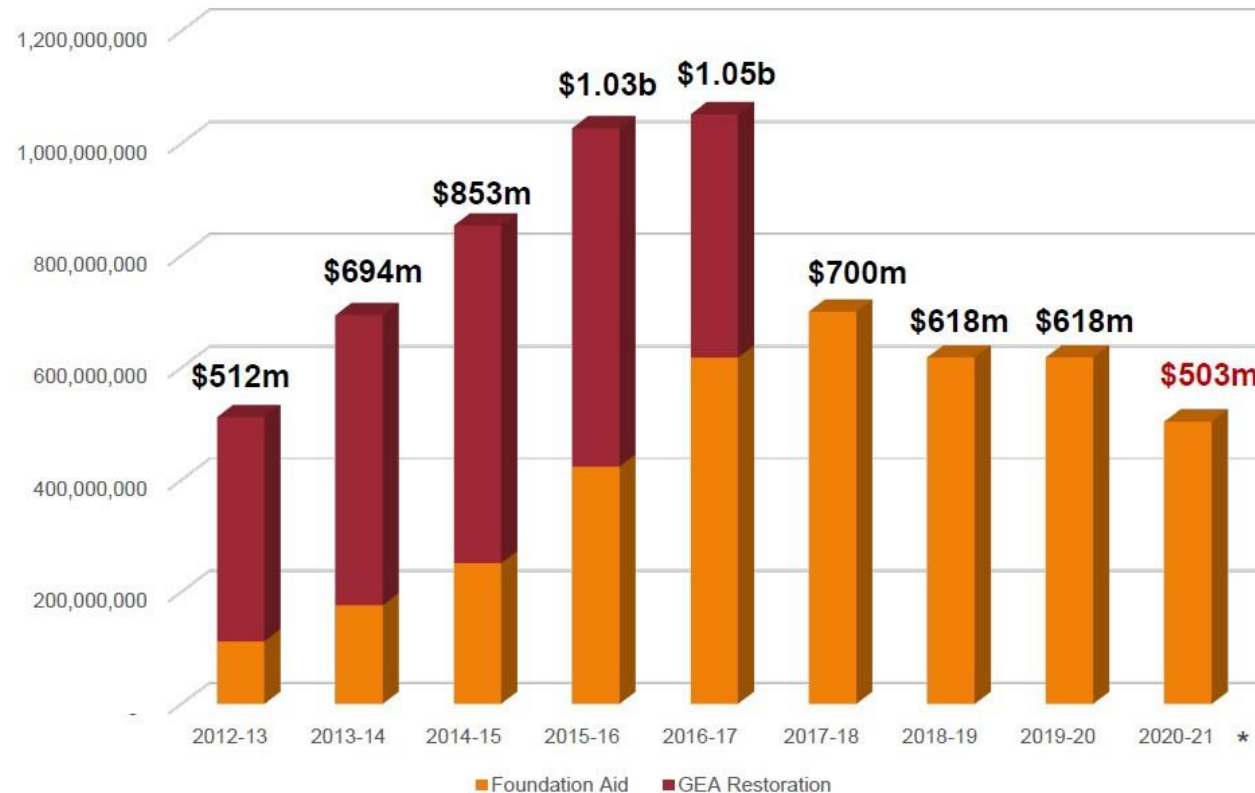


*2020-21 Executive Budget Proposal



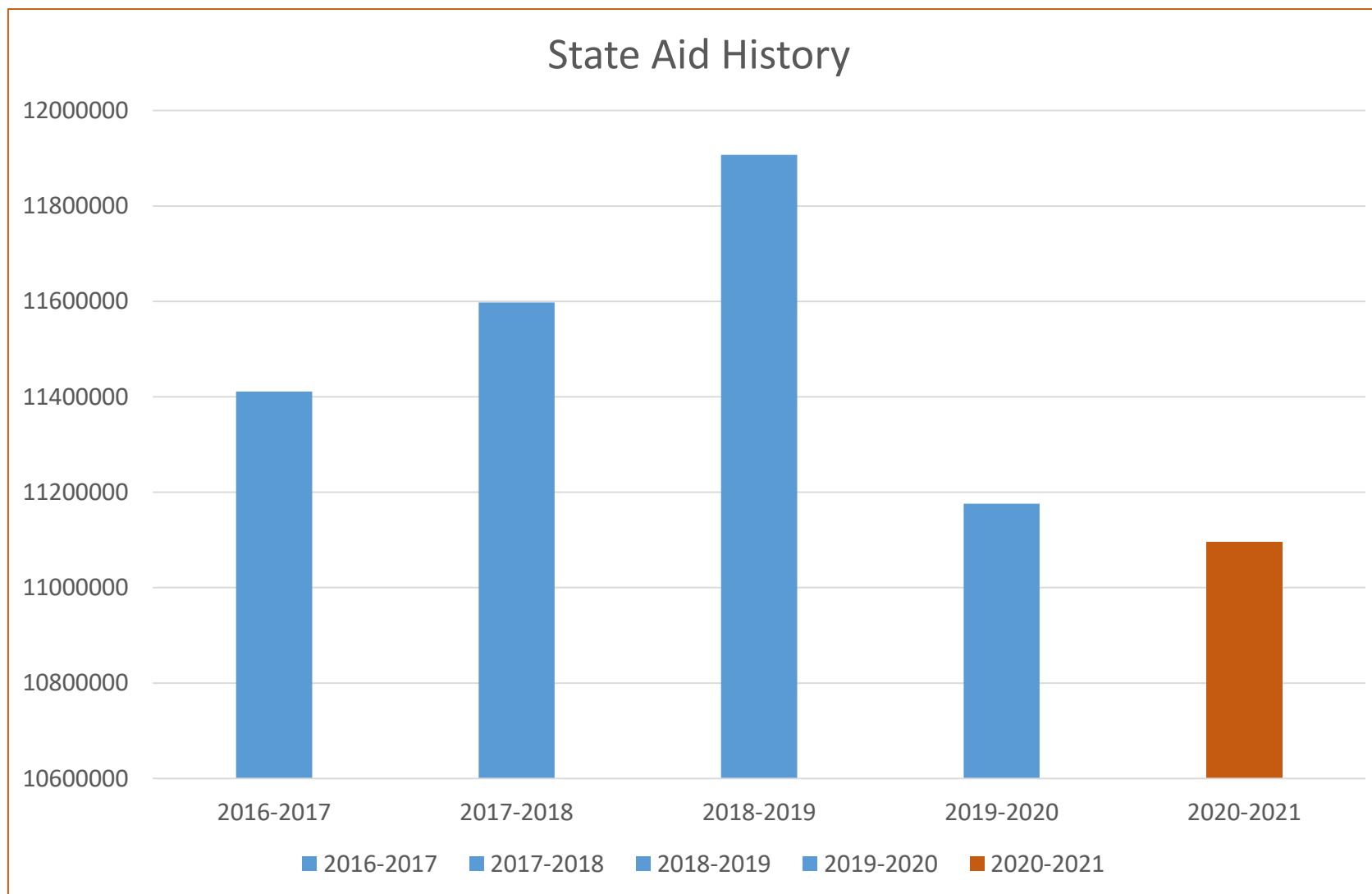
Foundation Aid & GEA Restoration Increases

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* 2019-20 Executive Budget Proposal





AID CATEGOARY	2019-2020 ERUFSD Budget + Final Aid Run 3/30/19	2020-2021 NYS Executive Aid Run 1/21/2020	20-21 vs. 19-20 Change
19-20 BASE YEAR AIDS:			
Foundation Aid Pre-Adjustment		6,603,930	
BOCES Aid	1,113,668	1,120,505	
High Tax Aid	325,321	325,321	-
Hardware/Tech Aid	18,202	18,219	
Software/Library/Textbook Aid	83,844	83,807	
Sub-Total Foundation Aid	6,607,358	8,151,782	
UPK 19-20	156,349	156,349	
Public High Cost Aid	403,733	316,560	
Private High Cost Aid	181,807	170,678	
Transportation with summer	634,966	623,271	
Building Aid	1,650,466	1,641,238	
TOTAL AID		11,059,878	
20-21 Estimated Foundation Aid		8,197,161	
Building Aid	-	1,670,895	29,657
Public High Cost Aid	-	230,355	(173,378)
Private High Cost Aid	-	195,981	14,174
Transportation with summer	-	644,530	9,564
UPK	-	156,349	-
TOTAL AID	11,175,714	11,095,271	(119,983)
Community Schools Setaside	-	25,000	25,000
\$ CHG 20-21 Minus 19-20		\$35,393	
% CHG Total Aid		0.32%	



Property Tax Cap 2020-2021



EAST ROCHESTER UNION FREE SCHOOL DISTRICT

2020-2021 Tax Levy Limit Calculation		Explanation/Details
Tax Base Growth Factor	1.0000	Rates provided by OSC
Allowable Levy Growth Factor	1.0181	Lesser of CPI (1.81%) or 2%
Prior Year Tax Levy	\$14,298,719	2019-2020 Levy
Prior Year Levy x Tax Base Growth Factor	\$14,298,719	
Add: PILOTS Receivable for prior year	\$ 130,000	Roll 19-20 estimate (actual=\$112,196)
<i>Adjusted</i> Prior year Tax Levy	\$14,428,719	
<i>Adjusted</i> Prior year Tax Levy x Allowable Levy Growth Factor	\$14,689,879	
Less: PILOTS Receivable for Coming Year	\$ 125,000	Assessor validation & rate projected
Available Carryover	\$0	
Coming Year Local Capital Levy Share	\$ 308,258	Capital Expenses Exceed Aid Generated
2020-2021 Exemptions	\$0	ERS/TRS rate changes – no exemption
Maximum <i>Allowable</i> Levy Limit	<u>\$14,873,137</u>	<u>4.02%</u>

2020-2021 *Maximum* Allowable Levy Limit vs. *Board Approved* Levy Increase

- While 4.02% is the *Maximum* Levy Increase as Followed by Law, the *Proposed* 2020-21 Levy Increase = **2.98%**
- Final Board Review & Approval: **March 24, 2020**



Other Revenue 2020-2021



Source	20-21 <u>Proposed</u> Budget Amount	19-20 <u>Adopted</u> Budget Amount
PILOT (Payments In Lieu of Taxes)	\$125,000	\$130,000
Non-Property Tax – Monroe County Sales Tax	\$900,000	\$850,000
Admissions/Student Fees	\$ 5,000	\$5,000
Interest & Earnings	\$50,000	\$20,000
Rental of Real Property	\$7,000	\$7,000
Rental of Real Property - BOCES	\$75,000	\$75,000
Miscellaneous – E-Rate; Swim Prog	\$60,000	\$60,000
Medicaid	\$70,000	\$70,000
BOCES – Surplus Refund	\$100,000	\$0
Total <i>Other</i> Revenue	\$1,392,000	\$1,217,000



Use of *Reserves* 2020-2021



Source	20-21 <u>Proposed</u> Budget Amount	19-20 <u>Adopted</u> Budget Amount
Mandatory Reserve for Debt	\$200,000	\$457,921
Capital Reserve for Technology	\$163,100	\$287,341
Capital Reserve for Equipment	\$193,909	\$132,962
Unemployment Reserve	\$15,000	\$9,000
Retirement Contribution Reserve	\$186,665	\$165,000
Workers' Compensation Reserve	\$130,000	\$120,000
Total Use of <i>Reserves</i>	\$888,674	\$1,172,224



Appropriated Fund Balance 2020-2021



Source	20-21 <u>Proposed</u> Budget Amount	19-20 <u>Adopted</u> Budget Amount
Appropriated Fund Balance	\$400,000	\$400,000



Total Revenue 2020-2021



Revenue	Tentative Amount	Tentative Detail
State Aid – All Categories	\$11,215,271	Includes increase in Excess Cost Aid – Not in Governor’s Run
Urban-Suburban Transfer Aid	\$210,000	Same Figure as 19-20
BOCES Rent	\$75,000	Same Figure as 19-20
Other Revenues (Medicaid, PILOT, Interest)	\$417,000	Includes increase in Interest and BOCES Surplus
Monroe County Sales Tax	\$900,000	Includes \$50,000 Increase
Real Property Tax	\$14,724,863	+2.98%; \$426,144 in Levy
Reserves	\$888,674	Decrease in Use of Debt Reserve
Appropriated Fund Balance	\$400,000	Same figure as 19-20
Total Revenue	\$28,830,808	+1.25% Increase from 19-20



The *Gap* Between Revenue & Expenses

- The *Gap* is now approximately \$750,000
- Gap Closing Measures
 - Increase to State Aid – Excess Cost Aid
 - Finalizing BOCES Services & Rates
 - Increase in Property Tax Revenue
 - ERTA Negotiations
 - Increase in Revenue Categories
 - Continued Reduction of Expenses



The *Gap* Between Revenue & Expenses

- Areas of Focus
 - Possible Retirements
 - Staffing vs. Enrollment
 - Track Revenue History
 - ERTA Negotiations
 - Reduction of Expenses
 - Maximizing State Aid



The *Work* Continues



- Continue Aligning Budget Initiatives with the District's Mission, Vision, and Core Values
- Continue Budget Gap Closing Discussions with Administrative Cabinet
- *Next* Budget Workshop: **March 10, 2020**
- *Next* Board Meeting & Budget Presentation: **March 24, 2020**

